Dear Friends,

In honor of our 40th anniversary year, we’d like to share a message of appreciation and gratitude.

To our patients and your families, we thank you, on behalf of the entire Samaritan team, for the honor to be of service for the past four decades.

Because of you, Samaritan has been deeply embedded in the tapestry of our local community, providing hospice care and other essential healthcare services to improve the quality of life for you and those who care about you.

We are also grateful to our extended Samaritan family, from our extraordinary team of compassionate experts who provide 24/7/365 care for those we serve, to our dedicated volunteers, generous donors, and community partners, for making this legacy of service possible.

Since our humble beginnings, Samaritan has been committed to the ethic of human service, providing life-enhancing care, through the philosophy, art and science of caring.

As we celebrate Samaritan’s 40th anniversary, we are proud to introduce a new mission and vision that highlight our leadership position and authentic commitment to provide the highest quality care and heartfelt compassion that Samaritan is known for – from hospice care to any one of our growing family of services.

We sincerely thank you for choosing Samaritan and appreciate your friendship and support!

Mary Ann Boccolini, RN, BSN, MA
President/CEO

Phillip Heath, MS-HSA
2020 Board Chair

Mission

To provide extraordinary compassion and professional expertise to help our patients, clients, and those who care about them, live their best life every day.

Vision

To be the region’s preferred provider of life-enhancing care and lead the advancement of coordinated, person-centered care with extraordinary compassion and expertise.

91% of patient families recommend Samaritan*

4.6 out of 5 star rating on Facebook

2019 Financials

NET REVENUE
Patient Service Fees $ 39,372,975
Charitable Support 1,520,051
Total Revenues 40,893,026

EXPENSES
Salaries 25,450,964
Patient-Related Expenses 8,357,102
Office & General 5,146,091
Total Expenses $ 38,954,157

Operating Income 1,938,869
Non-Operating Income (net) 2,611,142
Change in Net Assets $ 4,550,011

*Source: Strategic Healthcare Programs, L.L.C.
Enhancing the quality of life for our patients and those who care about them
Charitable support enables us to provide quality, robust services that are un- or under-reimbursed by insurance.

Center for Grief Support
Private counseling, support groups, and outreach for patients’ families & community members
- Nearly 7,000 individuals

Volunteer Services
Many times, after a family member has experienced the gift of hospice, they give back through varied volunteer opportunities.
- 500+ volunteers
- 141 new
- Almost 30,000 hours of time and talent

Care for Uninsured

Complementary Therapies
Added services that enhance the quality of life for our patients and their loved ones
- Music
- Massage
- Pet
- Art
- Aroma

Transitions Services
Helping patients and their families access the healthcare they need, when and where they need it
Committed to providing personalized care to ease your way through the stages of aging and illness

Samaritan provides care that is culturally competent, respectful, and inclusive.

**Hospice care**
Enabling patients to live in comfort and dignity and supporting those who care about them

- 3,574 patients and their loved ones served totaling 172,386 days of care
- 1,260 inpatient stays

**Palliative medicine**
Relieving pain, managing symptoms, and supporting goals of care so patients can experience quality of life

- 5,387 patients served
- 13,070 consultations provided

**Veteran-Centric Care**
- Respectful inquiry
- Compassionate listening
- Grateful acknowledgement of veterans

- 443 Veterans served

**INCREASING AWARENESS FOR HOSPICE CARE AND PALLIATIVE MEDICINE**
Through our Institute for Education, Research & Innovation, we provide community education to increase understanding and access.

**Caring for Underserved Communities**
↑ up 19% over 2018.

**NOW OFFERING PRIMARY CARE AT HOME**
In 2019, Samaritan launched HomeVisit Physicians under the leadership of Kenneth Giacobbo, DO.

**Improving the delivery of healthcare across Southern New Jersey**
Established in 1980, Samaritan is a regional leader in hospice care and palliative medicine that shares its expertise with healthcare providers in an effort to improve care across Southern NJ.

- 41 educational programs offered
- 50+ educational programs available
- Internship and fellowship opportunities

Samaritan
LIFE-ENHANCING CARE

(800) 229-8183 | SamaritanNJ.org